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A
BRIEF ESSAY
ON THE
Advantages & Disadvantages
WHICH RESPECTIVELY ATTEND
FRANCE
AND
GREAT-BRITAIN,
WITH REGARD TO
TRADE.

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LONDON:
PRINTED FOR JOHN STOCKDALE,
OPPOSITE BURLINGTON-HOUSE, PICCADILLY.
MDCCLXXXVII.

Advertisement.

THE desire of receiving information in respect to the commercial treaty with France is, at present, so prevalent, that the Editor of the following sheets thought he could not perform a more useful service than by publishing intelligence, which appeared to him to be disinterested, and therefore satisfactory.

The first of the following works is a tract of that celebrated commercial writer Doctor Tucker, dean of Gloucester, which is now reprinted from the third edition in 1753; and which, being written with a quite different purpose, may reasonably be supposed to contain the candid sentiments of a very competent judge on an interesting subject.

The second consists of three discourses,
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by that great master of political reasoning,
Mr. Hume, the historian; being,

- I. His Essay on the Balance of Trade;
- II. On the Jealousy of Trade; And,
- III. On the Balance of Power.

As this treaty has been discussed under two heads; first, as it affects our **COMMERCIAL SYSTEM**; or, 2dly, our **POLITICAL POWER**, the Editor humbly hopes, that every reader will receive ample information from Dean Tucker, as to the first, and the greatest satisfaction, as to the second, from Mr. Hume. With these hopes, the Editor submits both to the candid perusal of the reader.

THE

THE INTRODUCTION.

ALL commerce is founded upon the wants, natural or artificial, real or imaginary, which the people of different countries, or the different classes of inhabitants of the same country, are desirous, in defect of their own single abilities, to supply by mutual intercourse. If this commerce be carried on between the inhabitants of the same country, with the growth or manufacture of that country only, it is called *Home Consumption*, which is so far serviceable, as it preserves the several professions and stations of life in their due order, as it promotes arts and sciences, with a rotation of industry, wealth, and mutual good offices between the members of any community. For these reasons, traffic, merely of this kind, is of great importance, though it neither increases nor diminishes the public stock of gold and silver.

But Providence having intended that there should be a mutual dependance and connection between mankind in general, we find it almost impossible for any particular people to live, with tolerable comfort, and in a
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civilized state, independant of ALL their neighbours. Besides, it is natural for men to extend their views, and their wishes, beyond the limits of a single community, and to be desirous of enjoying the produce or manufactures of other countries, which they must purchase by some exchange. Now this intercourse with other nations is called *Foreign Trade*. And, in the exchange of commodities, if one nation pays the other a quantity of gold or silver over and above its property of other kinds, this is called a *Balance* against that nation in favour of the other. And the science of gainful commerce principally consists in the bringing this single point to bear.* Now there can be but one general method for putting it in practice;

* This is spoken with respect to the *ultimate* balance of trade. For in reference to the *intermediate* balance, it doth not always hold true. A trade may be beneficial to the nation, where the imports exceed the exports, and consequently the balance paid in specie, if that trade, directly or indirectly, is necessary for the carrying on of another more profitable and advantageous. But then it is to be observed, this trade is not beneficial, considered in itself, but only as it is relative and subservient to the carrying on of another. This is the case, with respect to the greatest part of our trade to the Baltic, and the East-Indies: they are instrumental in procuring a balance elsewhere, though, properly speaking, disadvantageous in themselves. Which brings the matter to the point from whence we set out; viz. "That the science of gainful commerce consists, *ultimately*, in procuring a balance of gold or silver to ourselves from other nations."

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practice; and that is, since gold and silver are become the common measure for computing the value, and regulating the price of the commodities or manufactures of both countries, to export *larger* quantities of our own, and import *less* of theirs; so that what is wanting in the value of their merchandise, compared with ours, may be paid in gold and silver. The consequence of which will be, that these metals will be continually increasing with *us*, as far as relates to that particular trade and nation, and decreasing with them. And in what proportion soever their money comes into our country, in that proportion it may truly be affirmed, that our sailors, freighters, merchants, tradesmen, manufacturers, tenants, landlords, duties, taxes, excises, &c. &c. are paid at their expence.

Or, to put the matter in another light; when two countries are exchanging their produce or manufactures with each other, that nation which has the greatest number employed in this reciprocal trade, is said to receive a balance from the other; because the price of the overplus labour must be paid in gold and silver. For example: If there are only ten thousand persons employed in England in making goods or raising some kind of produce for the market of France; and forty thousand in France for the market of England. Then we must pay these additional

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ditional 30,000 Frenchmen in gold and silver; that is, be at the charge of maintaining them. This is the clearest and justest method of determining the balance between nation and nation: for though a difference in the value of the respective commodities may make some difference in the sum actually paid to balance accounts, yet the general principle, that labour (not money) is the riches of a people, will always prove, that the advantage is on the side of that nation, which has most hands employed in labour.

The *principles* of trade, therefore, being so clear and certain in themselves, and withal so obvious to any man of common capacity and application, it is a very surprising matter how it comes to pass, that both men of good understanding are many times totally ignorant of them; and merchants themselves so divided in their sentiments about them.

As to the first case, perhaps it may be accounted for, if we consider what disadvantageous notions men of a liberal and learned education have imbibed of this noble and interesting science; on which the riches, the strength, the glory, and I may add, the morals and freedom of our country, so essentially depend. Yet it has been represented as a dry unentertaining subject, dark and crabbed, perplexed with endless difficulties, not reducible to any fixed and certain

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tain principles; and therefore fit for none, but the mercantile part of the world, to give themselves any trouble concerning it. But upon a fair examination it will perhaps appear, that this representation is very false and injurious.

As to the second, it must be indeed confessed, that merchants themselves are very often divided in their sentiments concerning trade. Sir * Josiah Child, Mr. Gee, Mr. Cary of Bristol, and almost all commercial writers, have long ago taken notice of this difference of opinions. But however strange and

* The words of sir Josiah Child strongly corroborate what is here alledged. " Merchants, says he, while they are in the busy and eager prosecution of their particular trades, although they be very wise and good men, are not always the best judges of trade, as it relates to the power and profit of a kingdom. The reason may be, because their eyes are so continually fixed upon what makes for their peculiar gain or loss, that they have no leisure to expatiate or turn their thoughts to what is most advantageous to the kingdom in general.—

" The like may be said of all shop-keepers, artificers, clothiers, and other manufacturers, until they have left off their trades, and being rich, become, by the purchase of lands, of the same common interest with most of their countrymen."

This justly celebrated writer was himself an instance of the truth of this observation. For, if I am not greatly mistaken, he did not write this very treatise, till he had left off trade, and being rich, became, by the purchase of lands, of the same common interest with the rest of his countrymen.

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and unaccountable it may appear to persons not conversant in these matters, there is a very strong and convincing reason, when the affair is searched to the bottom, for the disagreeing opinions of different merchants pursuing their respective interests. The leading idea, or the point aimed at by every merchant must be, in the nature of things, and in every country, a balance in favour of himself. But it doth not always follow, that this balance is likewise in favour of the nation; much less of other merchants, whose interests may be opposite to his own. While, therefore, each person sees in a favourable light his own branch of commerce, and desires to procure all possible advantages to that traffic, on which the prosperity of himself and his family, perhaps totally, depends, it is but reasonable to expect their sentiments should clash.

Hence therefore some have thought, that a person of a liberal and learned education, not concerned in trade, is better qualified to engage in the study of it, as a *science*, than a merchant himself: because, say they, his mind is freer from the prejudice of self-interest, and therefore more open to conviction in things relating to the general good. They add, that though he may not understand the buying and selling of particular commodities, or the fittest time to bring them to a profitable market, (which is the proper province of a merchant) yet he may understand,
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in what respects the nature of that trade contributes to the loss or gain of the public, with a degree of evidence, which perhaps the merchant never thought of: as being indeed not concerned, merely as a merchant, in such kinds of disquisitions.

But without pretending to determine who are the best qualified to engage in the study of this most useful and extensive science, let us rather humbly recommend it to the attention of them both. For, undoubtedly, both have their advantages; and perhaps the application of both together, might be more successful than either of them separately. If the one should happen to be less self-interested, by means of his situation in life, and more open to conviction in cases relating to the general good; the other, for the very same reason, is more skilful in the practice of trade, and a better judge, whether the project, perhaps so fair in Theory, is feasible in Fact.

As to the private interest of merchants, which is here supposed to be a bias upon their minds, this, most certainly, coincides, for the most part, with the general interest of their country: and so far it can be no argument in their disfavour. But nevertheless, truth obliges us to acknowledge, that in certain cases,* “a merchant may have

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* “British Merchant,” vol. ii. page 141. 8vo edition, 1721. See likewise the instances there given to confirm this observation.

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“ a distinct interest from that of his country. He may thrive by a trade which may prove her ruin.” Nay more, he may be impoverished by a trade that is beneficial to her. But undoubtedly, the moment he perceives he is carrying on a losing trade, he will quit it, and employ his thoughts and his substance in the prosecution of some other. Moreover, as it is a balance in favour of himself, which is the principal object of his aims and endeavours, it cannot be expected, but of two trades, both advantageous to the community, he will embrace that which is most profitable to himself, though it should happen to be less gainful to the public. It is a maxim with traders, and a justifiable one, to get all that can be got in a legal and honest way. And if the laws of their country do give them the permission of carrying on any particular gainful trade, it is their business, as merchants, to engage in the prosecution of it. As to the great point of national advantage, or disadvantage, this is properly the concern of others, who sit at the helm of government, and consequently whose province it is, to frame the laws and regulations relating to trade in such a manner, as may cause the private interest of the merchant to fall in with the general good of his country.

For these reasons therefore, the appointment of the Board of Trade, must certainly
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appear a very wise and necessary institution. The intent and design being, as I humbly conceive, to answer this very end. And the honourable members of it may be looked upon, in this light, as the *Guardians of the public welfare*. In presiding over the general commercial interests of the kingdom, they are to inspect the several branches of traffic that are carried on, and to give notice to the legislature, whether the profit of the kingdom, or of the merchant, is most promoted; that the proper remedies, or encouragements may be applied, according as the case requires, by stopping up the former channels of a disadvantageous trade, opening new ones, which may enrich the public and the adventurer together; encouraging him to persevere, and to enlarge his dealings in every branch, which is beneficial to the community; and, in one word, by enabling the merchant to find his own private advantage in labouring for the good of his country. Self and social happiness, in this case, must be made to unite; otherwise it will happen in this, as in most other affairs, that social happiness will not be promoted at all.

And as the affairs of commerce must, for these reasons, ultimately come under the cognizance of the legislature, it were greatly to be wished, that men of eminence and distinction, whose birth and fortunes procure them an admission into the British senate, would

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would employ a little more of their time in the cultivation of a science, so worthy of their greatest regard and attention. The interest of their country, and their own, do both concur in requiring such a conduct from them. I beg leave to mention not only the interest of their country, but their own: for it is a most certain fact, though not sufficiently attended to, that the landed gentleman is more deeply concerned in the national effects of an advantageous or disadvantageous commerce, than the merchant himself. If this assertion should appear a paradox to any one, I hope a few lines will convince him of the truth of it.

Suppose then, some general calamity to befall the trade of the kingdom:—Or, to put a more striking case, suppose the mouth of the Thames to be choaked up with sands and marshes, (as that fine river in France, the Rhone, really is) so as to afford no port worth mentioning, for the purposes of commerce: In such a melancholy case, the merchants, manufacturers, owners of ships, sailors, and all the multitudes of tradesmen dependant upon this commerce, would indeed be the first affected, but they would not be the *greatest losers*. For after the first shock, they would easily remove with the best of their effects, and try their fortunes elsewhere. But the landed gentleman, what must he do? he is bound down to the soil, and cannot remove
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his estate, though the persons are gone, who used to consume the product of it. Thus the evil becomes incurable, and perpetual, with regard to him, and every day encreasing: whereas, with respect to the merchant, it was only a shock at first, which he has the chance of getting the better of, by removing to a more advantageous situation.

It is fervently to be wished, that Providence may never visit us with so terrible a judgment, as the choaking up the mouth of our principal river leading to the metropolis of the kingdom. But the bare supposal of such a case is sufficient to prove, I humbly presume, with irresistible evidence, that the landed gentlemen in the counties adjacent to London, are more deeply interested in the consequences of the trade of London, than the merchants themselves; and, therefore, that those supposed distinctions of landed interest, and trading interest, in the sense they are commonly used, are the most idle and silly, as well as false and injurious, that ever divided mankind.

But above all, we must beg leave to observe, by way of inducement to the landed gentleman, to turn his thoughts to this study, that his very private interest is rather a help, than a detriment to him, in the prosecution of it. It puts no wrong bias upon his mind, but directs him to the true point of light, from whence to see, and to judge,
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of these affairs ; which is a circumstance, in some respect, peculiar to his situation.

For, if we suppose the scene still to continue in and about London, (though the same would hold true of any other part of the kingdom) as the private interest of the landed gentlemen arises from the general commerce of the place, he can have no partial views in relation to trade, nor can reap any advantage from monopolies, exclusive companies, or such like destructive artifices. The more persons there are employed in every branch of business, the more there will be to consume the produce of his estate ; so that he will have no temptations to complain, that the trade is over-stocked, or with the promotion of *this* trade, in order to the declension of *that*. In short, his own interest is connected with the good of the whole ; so that he cannot but be extremely well qualified to understand, and to promote it, if he will please to make use of the advantages he is happily possessed of.

A BRIEF

A BRIEF

ESSAY on TRADE.

The Principal ADVANTAGES of FRANCE, with respect to Trade.

I. **T**HE natural produce and commodities of the country.—These are, chiefly, wines, brandies, silk, linen, hemp, and oil. I do not mention corn, for though they raise a great deal, yet, as they are great bread-eaters, they consume a great deal, and have little to spare for exportation. Their harvests also are more precarious than ours, and often fail.

II. The subordination of the common people is an unspeakable advantage to them, in respect to trade.—By this means the manufacturers are always kept industrious : they dare not run into shocking lewdness and debauchery ; to drunkenness they are

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not inclined. They * are obliged to enter into the married state; whereby they raise up large families to labour, and keep down the price of it; and, consequently, by working cheaper, enable the merchant to sell the cheaper.

III. The rules and regulations they are obliged to observe in manufacturing their goods, and exposing them to sale, is a great advantage to the credit of their manufactures, and consequently to trade. All sorts of goods for exportation, must undergo an inspection of the proper officer in the public hall: there they are compared with the patterns or samples delivered in before. The bad, and such as do not answer to their samples, are confiscated, with a fine levied upon the offender. By these means, the fraudulent designs of private traders, who would get rich at the public expence, are prevented, and the national manufactory constantly kept up in high credit.

IV. Their excellent roads, their navigable rivers and canals, are of singular advantage to their trade.—Their great roads are always in good order, and always carried on in a straight line, where the nature of the ground will permit; and made at a most
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* The law of France obliges all unmarried men to serve as common soldiers in the militia and the army, unless they have particular exceptions, on account of their stations and professions.

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prodigious expence; each province being obliged to make and repair their own roads; and yet there is no expence for turnpikes from one end of the kingdom to the other.

Their rivers are indeed, for the most part, the work of nature: the Seine, the Loire, the Garonne, and the Rhone, with all the rivers which fall into them, help to carry on a communication with most of the great cities of the kingdom.

But their canals are their own proper praise; and equally deserving admiration, on account of their grandeur and contrivance, as for their usefulness to trade, in lowering the price of carriage. Among these, that of Languedoc, and the two canals of Orleans and Briare, are worthy to be particularly mentioned. By means of the former, a communication is opened between Bourdeaux and Marseilles, between the ocean and the Mediterranean, without passing through the Straits of Gibraltar, and surrounding all the coasts of Portugal and Spain; and, by virtue of the two latter, an easy intercourse is maintained between all the great towns situated on the Seine and the Loire. Many other canals there are, and more still intended to be made, greatly advantageous to their commerce.

V. The French enjoy a great advantage in the goodness of their sugar colonies.—It is not owing to any superior skill in them, or

wrong conduct in us, nor yet any greater œconomy in their planters, or profuseness in ours, (for, upon the strictest enquiry, both will be found to be very culpable) that they exceed us in the cheapness and goodness of their commodities; but because our Leeward islands are worn out, being originally of no depth of soil; and the ground is more upon a level, consequently more subject to be burnt up; whereas their islands are still very good. In Martinico particularly, the ground is rich, the soil deep, diversified with high hills, affording copious streams of water, and refreshing shades. Another great advantage which the French have over the English in their sugar colonies, is their Agrarian law, whereby monopolists are prevented from engrossing too much land. So that the number of Whites are greatly increased, the lands improved, more commodities raised, the planters obliged to a more frugal manner of living, and all things rendered cheaper. By these means Martinico can muster 16,000 fighting men; but Jamaica, which is near three times as large, only 4000. Add to this, that the inhabitants of Old France do no use the tenth part of the sugars for home consumption as the English do; and therefore have that commodity to export again to foreign markets, and with it to increase the national wealth.

VI. The French colonies receive all their luxuries and refinements of living from their mother-

mother-country; which is a very great advantage to it.—They are not suffered, nor indeed doth it appear, that they are much inclined to go to any other shop or market for these things; neither have they set up any manufactures of their own, to the prejudice of their mother-country. Indeed, as to the necessaries of life, they supply themselves with them where they can; and frequently buy of the English. But this is a case of necessity, which cannot be subject to restraints. As to articles of luxury, parade, and pleasure, we very seldom hear that they buy any of them from us.

VII. The manner of collecting their duties on several sorts of goods imported, is of greater advantage to trade than can easily be imagined.—In the port of Bourdeaux (and I take it for granted, so good a regulation obtains in other places) there are public warehouses, very proper and convenient, adjoining to the Custom-house. And all provisions and goods necessary for the use of their sugar colonies, are there deposited by the merchant, 'till the ship sails, duty-free, paying only a moderate price for cellarage. When she returns, the sugars, &c. are landed in the King's warehouses, where they remain 'till the importer has found a purchaser for a proper quantity; then he pays the duty for that, and has it taken away, letting the rest continue. Or if he intends these goods for exportation, there they lie ready and convenient. By this means he is never driven to
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straits on account of the King's duty; and is enabled to carry on a very extensive trade with a small stock. The consequence of which is, that many persons are hereby capacitated to enter considerably into commerce, who could not otherwise have done it. For 1,000*l.* sterling in France, will go near as far as 2,000*l.* in England. Not to mention, that as there is no money immediately advanced on account of the King's duty, the whole gains of the merchant will rise only from the money actually in trade: now this is less by near one half to what it would have been, had the duty been all paid at once; consequently he can afford to sell one half less than he must have demanded in the other case.

VIII. Their neighbourhood to Spain, and present connexion with it, is of so great advantage, as to be worth all their trade besides.—For it is certain, they get more from the Spaniards than all the trading nations in Europe. Their poor from Perigord, Limosin, and other places, come yearly into Spain to reap their corn, and gather in their vintage; and carry back what they have earned to spend in France. The fishermen from Bayonne, and the neighbouring places, supply them with great quantities both of fresh and salt fish, to eat on fast-days, and to keep Lent. The pedlars and shop-keepers in Spain, are most French, who retire into their own country, when they have made their fortunes. The towns in Languedoc supply them with cloth, silks, and stockings; Rouen with hats,

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hats, and coarse linen stuffs; Abbeville, with superfine cloths; Amiens and Arras, with worsted and camblet stuffs; and Lyons, with all sorts of rich silks, gold and silver lace, &c. for their consumption both in Europe and America. In short, the greatest part of the produce of the mines of Potosi is brought into France. Hence it is that their payments are all in silver; and gold is more scarce in France, in the currency of coin, than silver is in England. A plain proof, that they have the great trade to Spain, as we have to Portugal.

IX. Their address in drawing raw materials from other countries to work up in their own, serves greatly to enlarge and extend their trade.—France produces some wool and silk; but not a fourth part of what they manufacture. Wool they import from Barbary, the Levant, and Spain. They also bring wool from Switzerland. Some little perhaps is run from England; but, I have good reason to believe, not much. The quantity from Ireland is very considerable; which is owing to our own wrong policy. The best of their raw silk they draw from Piemont, the Levant, Italy, and Spain. Their cotton is brought from the Levant, and from their sugar colonies. And the ashes for making soap, at Marseilles, are chiefly imported from Egypt.

X. They reap unspeakable advantage, by the permission and encouragement given to
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foreign merchants and manufacturers to settle among them.—By this good policy the price of labour is always kept sufficiently low. A competition and emulation are raised, who shall work, and sell the cheapest; which must turn out greatly to the national advantage, though it may not be so favourable to the private interest of individuals. For these reasons, the government is particularly gentle and indulgent to foreigners. And the situation of the country is greatly assistant to this disposition of the government.—France is surrounded with populous, that is, prolific nations, who have no trade and manufactures of their own to employ their poor. Flanders, all Germany on the side of the Rhine, Switzerland, Savoy, and some parts of Italy, pour their supernumerary hands every year into France; where they are caressed, and received into the army, or the manufacture, according to their inclinations. The Rhone is so easy and cheap a conveyance, for the swarms of inhabitants bordering on the lake of Geneva, that so small a sum as one shilling, or eighteen pence each person, will bring them to the chief manufacturing town in the kingdom, *viz.* Lyons. And there are said to be no less than ten thousand Swiss and Germans employed in that city. The numbers also in all the other commercial towns are very great, and daily increasing.

XI. The English monopolies, which are so destruc-

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destrucive to the interests of Great Britain, become, for the very same reason, of the greatest benefit and advantage to France.—Marseilles is a flagrant, and a melancholy proof of this assertion. For the trade of this place hath flourished and increased just in the same proportion, as that of our Turkey company sunk and declined. All the fine streets and new buildings of the city, date their original from this period. So that we may truly say, they were built, and are now supported, by the exclusive Turkey company of England. Moreover, the English Hudson's-Bay company is the only cause, which can make the French settlements in so wretched a country as the northern parts of Canada, to flourish; with so difficult and dangerous a navigation, as that up the bay of St. Lawrence. It is this, and no other, is the cause that enables them to extend their colonies, and to undersell the English in all the articles of furr; which they apparently do in times of peace.

XII. The publick stock of wealth is greatly increased, by foreigners of all countries travelling among them.—The advantages from hence accruing have not been so much attended to, as, I humbly think, they justly deserve. For while these foreigners reside in the country, they not only pay for their food and board at an high rate, but they also cloath themselves with the manufactures of it, and

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buy many curiosities. But this is not all: for having contracted a liking to the produce and manufactures of the country they travelled in, they continue to use them when they are returned to their own; and so introduce them to the knowledge, esteem, and approbation of others: this begets a demand; and a demand for them draws on a correspondence, and a settled commerce. These are the advantages which the French enjoy by such numbers of foreigners travelling among them; whereas they scarce ever travel themselves; and by that means circulate the money in their own country.

XIII. France enjoys no small advantage, as it doth not lose much by the article of smuggling, in comparison to what England doth.—This is owing to the strictness of their government, the many spies they have upon every man's actions, and being able to punish the slightest offence more severely, and in a more summary way than we can, or is consistent with a free constitution to do.

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*The Principal DISADVANTAGES of
Trade with regard to FRANCE.*

I. **T**HE first disadvantage to a free trade is the government, which is arbitrary and despotic; and therefore such as a merchant would not chuse to live under, if he knows the sweets of liberty in another country, and has no attachment of family, or interest to keep him still in France.—It must be acknowledged, his property, generally speaking, is secure enough; but his person is not so. To explain this, we must beg leave to observe, that though there are fixed and stated laws in France to decide all cases of property, and criminal causes, as here in England; so that a man may know the rules he is to be governed by in those respects, and can have an open trial for his life and fortune; yet there are no laws to ascertain the nature of political offences, or to circumscribe the power of the judge: so that he must be intirely at the mercy of the Lieutenant de Police, and his deputies; who can imprison him at will, without assigning any reason, or bringing any evidence to confront him. And therefore his

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only security consists, in being continually lavish in the praise of the king and the ministry, and in saying nothing which may afford the least pretence to the spies, who swarm all over the kingdom, to inform against him.

II. The second disadvantage to the freedom of trade, is the Romish religion; which has added to its many other absurdities, a spirit of cruelty and persecution, so repugnant to the scope and tendency of the gospel.—Therefore a protestant merchant, if at the same time a conscientious man, will find himself very often reduced to great difficulties, in order to avoid, on the one hand, the sin of hypocrisy, by compliances against his conscience, or, on the other, the danger attending the exercise of his religion, and the educating of his children in the protestant way. This, I say, will often happen, even at present; though the bigotry of the court of France is not near so great as it was in former times.

III. Another great burden, and consequently a disadvantage to the trade of France, is, the great number of religious of both sexes.—The lowest computation of these amounts to near three hundred thousand persons: a great part of which number might, and would be employed in trade and manufactures; and the rest might be useful to society in other spheres. But that is not all; they are a very heavy weight upon

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upon the public. Vast estates are appropriated for the support of some of these religious orders, whose fund is continually accumulating, not only by legacies and donations, but also by whatever fortune each person is possessed of, at the time of taking the vow. And others, who are of the Mendicant orders, and are allowed to have no property, become a continual tax upon the industry and charity of the people; and these mostly of the middling and lower sort. Not to mention the increasing riches and dead wealth in all their churches.

IV. A fourth great disadvantage to the trade of France, is their numerous and poor nobility.—The nature and constitution of that government require the notion of birth and family to be kept up very high, as it will always create an indigent nobility, and consequently dependant upon the court for such preferments as may not deroge, or bring a stain upon their family. Moreover, the same refined policy induces the court to make the military service be esteemed the most honourable; as it must render the whole body of the nobility soldiers to fight their battles; the richer serving for glory, and the poorer for an honourable support. The consequence of all this is, that they heartily despise the Bourgeois, that is, the merchant and tradesman:

§ In France the inhabitants are usually distinguished by three ranks, or orders; the noblesse, the bourgeois, and

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man: and he, when he gets rich, is as desirous of quitting so dishonourable an employ, wherein his riches cannot secure him from insult and contempt. Being therefore ambitious of raising his own family to be of the Noblesse, he leaves off trade as soon as he can, and breeds up his sons to the military profession, or purchases some office in the law or civil government, which may ennoble them.

V. The trade of France suffers another inconveniency by the nature of its taxes.—Some of these, in certain provinces, are very arbitrary; as the Taille, which is levied mostly

and the païsans. Each of these are totally distinct from the other. The posterity of the noblesse are all noblesse, though ever so poor, and though not honoured with the titles of Count, Marquis, &c. as noblemen are here in England. The posterity of a bourgeois, though ever so rich, and though the family have left off trade a hundred years ago, are still but bourgeois, until they are ennobled by patent, or have wiped off the disgrace of having been merchants, by some signal military service, or have purchased some honourable employ. Therefore when the noblesse call the merchants, bourgeois, (burgesse) they mean it as a term of infamy and reproach, answering to that of, pitiful low mechanic, in English. Indeed, by some ordinances, the noblesse are permitted to engage in certain branches of foreign and wholesale trade, without bringing any stain upon their family. But these permissions will have very little efficacy to induce the nobility to turn merchants, as long as the military service is so highly exalted in credit and reputation above merchandize. The very genius of the government makes it a scandal not to be a soldier: Laws will have little force against this.

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mostly upon the poor peasants and manufacturers in the country villages. Others are very heavy; as the duty upon salt, which is shockingly oppressive. Others again, though not quite so oppressive, are yet equally improperly laid, because they are upon the necessaries of life, which are to feed the tradesman, and to victual the shipping. Thus, for example, all sorts of provisions, corn, wine, butchers meat, poultry, eggs, fish, garden-stuff, and fruit, pay a duty at the entrance of some of their great cities. There are duties also lately laid upon soap and candles. And in the Pais des États, where the most grievous of these imposts are not levied, they lay a provincial duty upon all things going in or out of that province; which makes the merchandize so passing through, become the dearer at a foreign market.

VI. The maitrises, which so generally prevail in France, is a clog to the trade of the country.—These maitrises are much the same as our companies in towns corporate; only we have this advantage, that in England their pernicious effects can be more easily eluded by having shops, &c. within glass windows. Besides, our best manufacturing towns, such as Birmingham, Manchester, Leeds, and even four-fifths of London itself, viz. Westminster, Southwark, and all the suburbs, have no companies at all.

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all. Whereas, in France, all tradesmen are obliged to be free of their proper maitrise, before they can set up. The fine for this, in some trades, is very considerable. And there is also, in time of war, an annual demand of a certain proportion of men out of each maitrise; which is understood to imply a sum of money by way of equivalent. Thus, the more these maitrises become useful to supply the exigencies of the government at a pinch, the more privileges they will acquire; and the greater the privilege is of any particular company, the less will be the general trade of the country.

VII. The French sustain some disadvantage by their monopolies and exclusive charters.—They have an East-India Company at Port l'Orient: Marseilles is a free port for the Levant and Barbary trade; whereas there is a duty of 20 *per cent.* upon all merchandize of those countries, if imported into any other port of France in the Mediterranean. And even at Marseilles, there is a particular exclusive company for importing corn and wool from Africa. Lions is free for all silk entering, or going out; whereas there is an heavy duty in the neighbouring towns; by which means, Lions may be said to have an exclusive charter. And there is good reason to conclude, there is something of the same nature for the Turkey cloth at Carcassonne, the silk and worsted stockings at Nismes, the
cloathing

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cloathing for the soldiery at Lodeve, the superfine cloth at Abbeville, the stuffs at Amiens, the camblets at Arras, the painted linens and cottons at Rouen, &c.

VIII. The French labour under no small disadvantage on account of the expence they are at in the article of shipping.—They have more men to navigate their ships than the English, because they are not so expert sailors. They must carry some supernumerary landsmen, by the King's orders: they must have many officers to govern these men, because the merchant is to be responsible for them when the ship returns. These officers will have a grand table, a cook, and new bread every day. The ship lies long in port, if sent to the West-Indies to dispose of the cargo: because their Creolians are said to be so dishonest, that they do not care to trust them with commissions; and so the expences of the officers and of the crew run very high. Add to this, that the officer belonging to the marine in France, will find ways and means to give great trouble to the merchant, both as to the choice of sailors, and of officers, unless he is properly considered: which is generally done by buying some ship stores of himself, or friends, at an exorbitant price.

IX. The two national vices of the French, gaming and fine clothes, is a great hurt to their trade.—These expences cannot be supported

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ported but by a large profit; and that will always lessen the demand at a foreign market, if their neighbours can afford to sell cheaper. Not to mention the swift ruin which gaming sometimes brings on, and the loss of time occasioned by it.

X. The situation of the French ports, are a great disadvantage to them, with respect to the Hamburg and northern trade: and in regard to the southern and West-Indies, they are not better situated; and are not near so many, nor so good as ours, especially if we take Ireland into the account. They have only an advantage with respect to the Mediterranean.

XI. The farming of the revenue is another great disadvantage to the commerce of France. For these Farmers have most immoderate profits, and live in all the splendor and expence of the first Princes of the blood. And as they act by the King's authority, they tyrannise over the subjects with impunity.— Yet I cannot see how the French government can be without such a set of people. For when money is wanted, they are ready to lend, while the subject is afraid: therefore they borrow of the subject, giving their own securities, and then lend to the government at an advanced price, paying themselves, as the duties are collected.

To these disadvantages, it has been intimated, I ought to have mentioned their
many

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many holidays, on which they must not work, and their pompous processions, which draw the people agazing after them.—The thought did occur to me before, at the time of writing the first edition: but I suppressed it then, and now beg leave to assign the reasons; viz. In the first place, these things are greatly wearing off in France every day; so that the loss of time is not so considerable, as one may imagine. Secondly, Allowing that some time is idled away during these holidays, and in seeing processions, &c. still, if we cast up the account of the time and money which are spent here in England by all sorts of manufacturers, in horse-races, cock-fightings, cricket-matches, bull-baitings, but more especially in mobbing and electioneering, (all which are not in France) I am persuaded, we shall find the advantage gained over them, on the score of their holidays and processions, to be none at all; and that upon comparing both articles together, the amount of the disadvantages will be found to be greater on our side, than on theirs.

*The principal ADVANTAGES of GREAT
BRITAIN with respect to Trade.*

I. **T**HE natural produce and commodities of the country; corn, wool, lead, tin, copper, coal, butter, cheese, tallow, leather.—All which are not to be found in France, in that plenty and abundance they are in England.

II. The number, goodness, and situation of our ports.—Those on the western side of Great-Britain (especially if we reckon Ireland a part of ourselves, and include both islands under *one general interest*, as in reason and policy we ought to do) are almost as well situated for the southern trade, as the French: they are four times as many in number, and much better for safety, and depth of water. And as to the North and Baltic trade, the French can come into no comparison with ours.

III. Nature has been very bountiful, in bestowing on us such excellent fisheries; particularly the herring-fishery, on the northern coasts of Scotland, and the cod on the south-west of Ireland.—These great advantages are always in our power to cultivate
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and improve; and it is our fault, and our reproach, that we do not.

IV. England enjoys another advantage by means of its free government.—A merchant can go to law with the crown, as easily as with a private subject. The judges are for the life of the prince on the throne, and consequently not under the immediate influence of the court. No man's person can be detained, but a reason must be given, and the matter brought to an open trial, where his equals are to be his judges, and to decide between him and the crown, whether he hath committed an offence against the state, or not.

V. Another inestimable blessing, and a great advantage, considered merely in a commercial view, is the liberty of conscience we enjoy in these kingdoms.—Every man is permitted to worship God in the way he thinks the right and true, without fear or reserve; and may educate his children in his own religion. The Roman catholics, indeed, are under some legal discouragements: but it is plain, the legislature considered them rather as a political, than a religious sect, when those laws were enacted. And the present government, by its conduct towards them, has given them sufficiently to understand, that they shall not be disturbed in the free exercise of their religion, provided they will give no disturbance to the state in civil
affairs,

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affairs, by siding with its enemies. This, surely, is but a reasonable demand: and here the matter seems to rest.

VI. England has always enjoyed an advantage in trade, as its manufacturers have ever been in high repute for their skill and ingenuity.—Our locks, chains, clock-work, mathematical instruments, and all sorts of cutlery ware, far exceed all others at this day, and are deservedly preferred by foreign nations. And our sailors are considerably superior to the French, in their art and dexterity.

VII. England enjoys a very visible advantage over France, as the whole bulk of our people may be concerned in trade, if they please, without any disreputation to their families.—The profession of a merchant is esteemed full as honourable as that of an officer. And no man need leave off trade, when he finds himself rich, in order to be respected as a gentleman. It is likewise no scandal for younger brothers of the most antient families to be bred up to trade and business.

VIII. The island of Jamaica has some advantages over any of the French islands, on account of its situation, to carry on a beneficial trade with the Spanish Main; the sweets of which have been so sufficiently felt during the late war, as to need no further illustration.

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tion. And this island is capable of great improvements in many other respects.

IX. The very wants of Great-Britain, in one respect, might be turned into a singular advantage over the French in another.—It is certain, France cannot carry on a trade to most countries with that advantage to the country it trades with, as the English can.—For example; the English can trade with the Spaniards to *mutual* advantage: if the English export cloth and stuffs to Spain, they can take off fruits, oil, and wine, by way of barter. Whereas the French can make no use of these commodities, having so much of their own growth both to use, and to spare.—A consideration of this nature, well timed, and strongly urged, might have a good effect upon the Spanish court, to induce them to favour the English commerce, and discountenance the French. It is owing to the successful application of Sir Paul Methuen on this very head, when Envoy to the court of Portugal, that the English at this day enjoy the whole trade of Portugal, and that the French, in a manner, are excluded.

X. The low interest of money, and the easy and expeditious transfers in the funds, give to Great-Britain a manifest advantage in the affairs of commerce. For were the interest as high as in France, the exportation of our manufactures would be much dearer, as every exporter would expect to get a profit

fit superior to the interest of money; the sure consequence of which would be, a lessening of the quantity exported.—Besides, the merchants of London, by means of East-India bonds, and the quick transfers of stocks, are enabled to make a profit of their money, when not employed in trade; by which means they can afford to buy and sell for less gains.

*The principal DISADVANTAGES of
Great-Britain with regard to Trade.*

I. **T**HE first and *capital* disadvantage, is the want of subordination in the lower class of people.—This is attended with dreadful consequences, both in a commercial and a moral view. If they are subject to little or no control, they will run into vice; vice is attended with expence, which must be supported either by an high price for their labour, or by methods still more destructive. The end of all is poverty and disease; and so they become a loathsome burden to the public. Nothing is more visible, than the great difference between the morals and industry of the manufacturing poor in France, and in England. In the former, they are
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sober, frugal, and laborious: they marry, and have flocks of children, whom they bring up to labour. In the latter, they are given up to drunkenness and debauchery: the streets swarm with prostitutes, who spread the infection, till they are carried to an hospital, or their grave. The men are as bad as can be described; who become more vicious, more indigent and idle, in proportion to the advance of wages, and the cheapness of provisions: great numbers of both sexes never working at all, while they have any thing to spend upon their vices.

II. The prodigious expence of electioneering, is another fatal stab to trade and industry.—It is not only so much money spent, but it is spent mostly upon manufacturers; and so it gives them a taste for idleness, and brings on an habit of drunkenness, and extravagance. The want also of subordination, just now complained of, is mostly to be imputed to the same cause, as it sets them above control, frees them from all restraint, and brings down the rich to pay their court to them, contrary to the just and proper order of society.

III. Another very great burden on the English commerce, is the vast numbers of poor; and those every day increasing.—If we trace the matter to its fountain-head, we shall find it to be owing principally to the same
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causes, viz. electioneering, and the want of subordination. And, if a calculation was made of the expences of electioneering, and the ruinous consequences of it, together with the annual poor-tax, I am very sure it would exceed, in the proportion, what France expends in maintaining three hundred thousand religious of both sexes: so that we gain no advantage over France in this respect, through our own dissoluteness and ill management.

IV. Our trade is greatly burthened by the nature of most of our taxes, and the manner of collecting them.—The customs on the goods imported, make those goods come much dearer to the consumer, than they would do, if the consumer himself was to pay the duty: and this becomes a strong temptation to our people to smuggle. The taxes upon the necessaries of life, are in fact so many taxes upon trade and industry: and such must be accounted the duties upon soap, coal, candles, salt, and leather. Likewise the duties upon the importation of foreign raw materials, to be employed in our own manufactures, are so many fetters and chains to prevent the progress of labour, and circulation of wealth. These imposts were first laid on, under a notion of promoting the landed interest; but happy would it have been for these kingdoms, if the landed gentlemen

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gentlemen had understood their interest, before they attempted to shew their zeal in promoting it.

Moreover, the expensive manner of collecting all our customs, is still an additional disadvantage; such as the multiplication and splitting of offices, patent-places, fees, sinecures, pensions, &c. &c. These things, indeed, create a dependance upon the court, and are said to strengthen the hands of the government; but if they do so in one respect, they weaken it much more in another. They give too just cause for complaint; the best friends of the present establishment are grieved to see any measures which they cannot vindicate. Repeated murmurs, where there is a real foundation for them, naturally tend to alienate the affections of the bulk of the people, which above all things should be guarded against; because in times of actual danger, it is the people, and not place-men and pensioners, who can save the government, and oppose themselves against the invasions of foreign, or the insurrections of domestic, enemies: as was plainly seen in the case of the late rebellion.

V. The great number of smugglers in England, are of infinite detriment to trade.—They carry nothing but bullion, or wool, out of the kingdom, and return mostly with the commodities of France. They are the

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necessary

necessary cause of creating many offices, maintaining sloop, smacks, &c. to guard against them; and they furnish a pretence for adding many more. Thus they become doubly mischievous. They tempt others to do the like, for fear of being ruined in their lawful trades by being underfold. The practice of smuggling debauches the morals of the common people, it leads them into perjury, and tutors them up in all vice and extravagance. So many expences incurred, so many deficiencies in the revenue, must be made up some other way; that is, by duties not so liable to be embezzled. And, therefore, fact it is, that every man, in paying taxes for land, &c. pays for the damage done, or caused by smuggling. And yet, 'till there is a proper subordination introduced, and the qualification for voting something altered from what it is at present, it is easy to see, there never can be any effectual cure for this growing evil. Smugglers are, for the most part, inhabitants of boroughs and towns corporate: they, or their relations, friends, dealers, acquaintance, &c. are voters; and—*Verbum sat sapienti.*

VI. Our monopolies, public companies, and corporate charters, are the bane and destruction of a free trade.—By the charter of the East-India company, at least nine thousand nine hundred and ninety-nine British subjects,

subjects, out of ten thousand, without having committed any fault to deserve such a punishment, are excluded from trading any where beyond the Cape of Good Hope. By the charter of the Turkey company, a like, or a greater number, are excluded from having any commerce with the whole Turkish empire. The Hudson's Bay company engrosses all the furr trade with the Indians, in an extent of country almost as large as half Europe. Thus the interest of nine thousand nine hundred and ninety-nine fellow-subjects, is sacrificed, in so many respects, for the sake of a single one. The whole nation suffers in its commerce, and is debarred trading to more than three-fourths of the globe to enrich a few rapacious directors. They get wealthy the very same way by which the public becomes poor, viz. first, by exporting small quantities of our own manufactures, in order to have an exorbitant profit; and, 2dly, by importing but a few of the raw materials of foreign countries, that they may have the higher price for what they bring home.—A double mischief! equally fatal to the community, both by the smallness of their exports and imports.

And as to corporate charters, and companies of trades, they are likewise so many monopolies in the places to which they belong, to the great detriment of national commerce.—

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To convince any one of this, let him but suppose a set of town and country butchers frequenting the same market; and that the country butchers were excluded for a market or two; would not the town butchers raise their price? *i. e.* put all their fellow-citizens under contribution, by means of this privilege? And doth not every other company the same in all things they sell? And what is the consequence?—A general dearness among one another, which must light at last upon the foreign trade, and therefore diminish the quantity to be exported.

VII. Our imprudence and narrow-spirit-edness in not inviting foreigners to settle among us, is another material disadvantage to the English trade.—Foreigners can never get rich in a strange country, but by working cheaper or better than the natives. And if they do so, though individuals may suffer, the public is certainly a gainer; as there is so much merchandize to be exported upon cheaper terms, or so much saved to the merchant, whereby he may afford to export the cheaper. Not to mention, that by this means the price of labour is continually beat down, combinations of journeymen against their masters are prevented, industry is encouraged, and an emulation excited. All which are greatly for the public good.

Besides, a foreigner just escaped from
slavery

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slavery and oppression, when he gets rich in a land of liberty and plenty, is not likely to return home, but will settle among us, and become one of ourselves, with his whole family. And what are *all* Englishmen but the descendants of foreigners? In short, it is the same weak policy to prevent foreigners settling among us, as it is in the poor about London, to oppose the Welsh and Irish coming up to work in the gardens, and carry in the harvest; not considering, that if the gardener or farmer cannot have his work done cheap, he cannot afford to sell the garden-stuff, bread, &c. cheap to them. So that they themselves find their account in the cheapness of the labour of these persons. Indeed, the English should give *more* encouragement, if possible, to strangers than France doth; as for many other reasons, so particularly for this, that the Flemish, Germans, Swiss, Piedmontise, Italians, &c. can arrive at most of the manufacturing towns in France at a trifling expence; whereas the long journey from their own country, and the passage over into England, are a very great discouragement to foreign manufacturers to come to settle here.

VIII. Our ill-judged policy, and unnatural jealousy, in cramping the commerce and manufactures of *Ireland*, is another very great bar against extending our trade.—This

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is a most unaccountable infatuation, which has not the shadow of a public and national reason to defend it. For if Ireland gets rich, what is the consequence? England will be rich too, and France will be the poorer. The wool which is now smuggled from * Ireland into France, and manufactured there, and from thence sent to oppose our own commodities at foreign markets, would be manufactured in Ireland; the French would lose the benefit of it, the Irish would get it:—the rents of the estates in Ireland would rise; and then the money would soon find its way into England. Besides, the Irish might be incorporated into the English parliament, and make one nation with ourselves, bearing an equal share of taxes, and so easing England, at the same time that Ireland is enriched.—But more of this hereafter.

IX. Want of a less expensive way of repairing our roads; want of more navigable rivers

* A clergyman, whose living is in the west of Ireland, assured me, that just after the peace, the wool smugglers of his parish got upwards of 50 per cent. by the wool they sold to the French.—As long as this is the case, laws and restrictions will signify nothing. If we have a mind to prevent the Irish sending their wool to France, we must make it their *interest* to keep it at home; which can never be done, but by permitting them to manufacture it themselves, and export it to any market they can.

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rivers and canals; are a very great disadvantage to England, in comparison to France.—Every one must be sensible of the heavy tax, which so many turnpikes lay upon trade; and how bad even the turnpike roads are in many parts of the country, distant from London. We have no canals to open a communication between city and city, river and river, though our country is much better adapted for them than France.

X. We labour under a very great disadvantage, as most of our leeward islands are now worn out, and indeed were never so fertile, or so lasting a soil as the French; therefore they require a greater expence to cultivate them: so that our sugars must come the dearer to Europe. Besides, as we use so much for home consumption, we have the less to spare for foreign markets. But the greatest misfortune is, that the planters in these small islands are suffered to monopolize as much land as they please; by which means the plantations are engrossed in a few hands, and the number of whites is daily decreasing; so that the sugar colonies now consume much less of the produce of the mother country; and yet, in time of danger, England is obliged to be at the expence of a greater force to protect them, as they are less able to defend themselves.

XI. England labours under a peculiar disadvantage

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advantage in comparison to France, as its colonies are not so much under the command of their mother country, nor so studious of her welfare.—In many of these colonies several manufactures are set up, and more intended to be erected, which will greatly interfere with the trade of England. And we must expect that this evil will not decrease, but increase by time, unless an effectual method can speedily be put in practice, to divert the thoughts of our colonists from these pursuits, to some others, equally serviceable to them, and less detrimental to us. Besides, they not only set up manufactures of their own in opposition to ours, but they purchase those luxuries and refinements of living from foreigners, which we could furnish them with. It is computed, that they are supplied with at least one third of these articles from foreign nations; amongst whom the French come in for the greatest share.

XII. We also suffer a further inconvenience in not inviting foreigners to travel into England, and spend their money among us; and in being too fond of travelling ourselves.—It is certain, England has as many curiosities for a foreigner to observe, as any country in the world: the whole island, and every thing belonging to it, being in many respects different from the Continent, and worthy the

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the attention of a stranger. And even as to fine paintings, original statues, and antiques, we have prodigious collections of them in private hands, though little known even to our own countrymen, for want of a public and general catalogue. Moreover, our English travellers in France and Italy, are continually making new collections, in order to carry home, and embellish their own country. And yet, our gentry are so shy to strangers, the servants expect so much vails, and the common people are so rude and affronting, that very few care to travel in such a country.

XIII. The high price of labour is another insuperable bar to a large trade.—The causes of which are such as have been assigned already, viz. electioneering; the corrupt morals of the people; taxes on the necessaries of life; monopolies, public companies, and corporate charters of trades.

XIV. We suffer a very great detriment through the want of public inspectors, to see that our manufacturers produce every thing good in its kind; that they give good weight and measure, and fold the worse side outermost. And what is still worse, where such have been appointed, they have degenerated, through some unhappy abuse, so far as to increase the evil they were intended to correct.

XV. Add to all these, the discouragements

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ments and oppositions which the most generous scheme will too often meet with from self-interested and designing men, who pervert the invaluable blessing of liberty, and a free constitution, to some of the worst of purposes. In a despotic kingdom, the ministry have none to oppose them in their good designs: but among us, let their plan be ever so well calculated for the public good, yet if it clashes with the private interest of any particular persons, trading companies, or boroughs, (as it necessarily must do) then it is opposed, under various pretences, by the united force of false patriots, who inflame the populace with words and names, and blacken and misrepresent the best designs in the most malevolent manner.

Besides, in an absolute government, there is no possibility of gaining preferment by making one's self formidable to the ministry. Whereas in England, it is the sure road to it. A bold plausible speaker in the House, embarrasses the schemes of the ministry, not because he thinks them wrong, but because he expects to be *bought off* by a place, or a pension. A news-writer, or a pamphleteer, puts every measure of the court in the most odious light, in order to make his paper sell the better, or to be thought considerable enough to be retained on their side.

On the other hand, the ministry are too
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apt to endeavour to quash a motion, not because it was a bad one, but because it came from the party in the opposition. A good motion, a public-spirited and generous proposal, would raise the credit of the authors of them too high with the people, were they carried into execution, to the detriment of the ministry. Therefore, *salus fui, not salus populi, suprema lex esto.*

Thus it is on both sides: and an honest, well-meaning person, whose views are single, and who is conscious to himself of no other attachment but the good of his country, cannot but lament these pernicious evils. And the more so, as he must despair of seeing them effectually removed or cured, without introducing worse evils in their stead; unless men were much honest, and more upright than they are; which, it is to be feared, is not likely to be soon the case.

THREE

T H R E E E S S A Y S.

I. ON THE BALANCE OF TRADE.

II. ON THE JEALOUSY OF TRADE.

III. ON THE BALANCE OF POWER.

BY DAVID HUME, ESQ.

E S S A Y I.

On the BALANCE of TRADE.

IT is very usual, in nations ignorant of the nature of commerce, to prohibit the exportation of commodities, and to preserve among themselves whatever they think valuable and useful. They do not consider, that, in this prohibition, they act directly contrary to their intention; and that the more is exported of any commodity, the more will be raised at home, of which they themselves will always have the first offer.

It is well known to the learned, that the ancient laws of Athens rendered the exportation

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tation of figs criminal; that being supposed a species of fruit so excellent in Attica, that the Athenians deemed it too delicious for the palate of any foreigner. And in this ridiculous prohibition they were so much in earnest, that informers were thence called *sycophants* among them, from two Greek words, which signify figs and discoverer. There are proofs in many old acts of parliament, of the same ignorance in the nature of commerce, particularly in the reign of Edward III. And to this day, in France, the exportation of corn is almost always prohibited; in order, as they say, to prevent famines; though it is evident, that nothing contributes more to the frequent famines, which so much distress that fertile country.

The same jealous fear, with regard to money, has also prevailed among several nations; and it required both reason and experience to convince any people, that these prohibitions serve to no other purpose than to raise the exchange against them, and produce a still greater exportation.

These errors, one may say, are gross and palpable: But there still prevails, even in nations well acquainted with commerce, a strong jealousy with regard to the balance of trade, and a fear, that all their gold and silver may be leaving them. This seems to me, almost in every case, a groundless apprehension; and I should as soon dread, that all our springs and rivers should be exhausted,

‡ Plut. De Curiositate

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as that money should abandon a kingdom where there are people and industry. Let us carefully preserve these latter advantages; and we need never be apprehensive of losing the former.

It is easy to observe, that all calculations concerning the balance of trade, are founded on very uncertain facts and suppositions. The custom-house books are allowed to be an insufficient ground of reasoning; nor is the rate of exchange much better; unless we consider it with all nations, and know also the proportions of the several sums remitted; which one may safely pronounce impossible. Every man, who has ever reasoned on this subject, has always proved his theory, whatever it was, by facts and calculations, and by an enumeration of all the commodities sent to all foreign kingdoms.

The writings of Mr. Gee struck the nation with an universal panic, when they saw it plainly demonstrated, by a detail of particulars, that the balance was against them for so considerable a sum as must leave them without a single shilling in five or six years. But luckily, twenty years have since elapsed, with an expensive foreign war, yet is it commonly supposed, that money is still more plentiful among us than in any former period.

Nothing can be more entertaining on this head than Dr. Swift; an author so quick in discerning the mistakes and absurdities of others. He says, in his "Short View of the

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the State of Ireland," that the whole cash of that kingdom formerly amounted but to 500,000l. that out of this the Irish remitted every year a neat million to England, and had scarcely any other source from which they could compensate themselves, and little other foreign trade than the importation of French wines, for which they paid ready money. The consequence of this situation, which must be owned to be disadvantageous, was, that, in a course of three years, the current money of Ireland, from 500,000l. was reduced to less than two. And at present, I suppose, in a course of 30 years, it is absolutely nothing. Yet I know not how, that opinion of the advance of riches in Ireland, *which gave the Doctor so much indignation, seems still to continue, and gain ground with every body.*

In short, this apprehension of the wrong balance of trade, appears of such a nature, that it discovers itself, wherever one is out of humour with the ministry, or is in low spirits; and as it can never be refuted by a particular detail of all the exports, which counterbalance the imports, it may here be proper to form a general argument, that may prove the impossibility of this event, as long as we preserve our people, and our industry.

Suppose four-fifths of all the money in Britain to be annihilated in one night, and the nation reduced to the same condition, with regard to specie, as in the reigns of the

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Harrys

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Harrys and Edwards, what would be the consequence? Must not the price of all labour and commodities sink in proportion, and every thing be sold as cheap as they were in those ages? What nation could then dispute with us in any foreign market, or pretend to navigate or to sell manufactures at the same price, which to us would afford sufficient profit? In how little time, therefore, must this bring back the money which we had lost, and raise us to the level of all the neighbouring nations? Where, after we have arrived, we immediately lose the advantage of the cheapness of labour and commodities; and the farther flowing in of money is stopped by our fulness and repletion.

Again, suppose, that all the money of Britain were multiplied fivefold in a night, must not the contrary effect follow? Must not all labour and commodities rise to such an exorbitant height, that no neighbouring nations could afford to buy from us; while, their commodities, on the other hand, became comparatively so cheap, that, in spite of all the laws which could be formed, they would be run in upon us, and our money flow out; till we fall to a level with foreigners, and lose that great superiority of riches, which hath laid us under such disadvantages?

Now, it is evident, that the same causes, which would correct these exorbitant inequalities,

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qualities, were they to happen miraculously, must prevent their happening in the common course of nature, and must for ever, in all neighbouring nations, preserve money nearly proportionable to the art and industry of each nation. All water, wherever it communicates, remains always at a level. Ask naturalists the reason; they tell you, that, were it to be raised in any one place, the superior gravity of that part not being balanced, must depress it, till it meet a counterpoise; and that the same cause, which redresses the inequality when it happens, must for ever prevent it, without some violent external operation.*

Can one imagine, that it had ever been possible, by any laws, or even by any art or industry, to have kept all the money in Spain, which the galleons have brought from the Indies? Or that all commodities could be sold in France for a tenth of the price which they would yield on the other side of the Pyrenees, without finding their way thither, and draining from that immense treasure?

* There is another cause, though more limited in its operation, which checks the wrong balance of trade, to every particular nation to which the kingdom trades. When we import more goods than we export, the exchange turns against us, and this becomes a new encouragement to export; as much as the charge of carriage and insurance of the money which becomes due would amount to. For the exchange can never rise higher than that sum.

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treasure? What other reason, indeed, is there, why all nations, at present, gain in their trade with Spain and Portugal; but because it is impossible to heap up money, more than any fluid, beyond its proper level? The sovereigns of these countries have shown, that they wanted not inclination to keep their gold and silver to themselves, had it been in any degree practicable.

But as any body of water may be raised above the level of the surrounding element, if the former has no communication with the latter; so in money, if the communication be cut off, by any material or physical impediment, (for all laws alone are ineffectual) there may, in such a case, be a very great inequality of money. Thus the immense distance of China, together with the monopolies of our India companies, obstructing the communication, preserve in Europe the gold and silver, especially the latter, in much greater plenty than they are found in that kingdom. But, notwithstanding this great obstruction, the force of the causes above mentioned is still evident. The skill and ingenuity of Europe in general surpasses perhaps that of China, with regard to manual arts and manufactures; yet are we never able to trade thither without great disadvantage. And were it not for the continual recruits, which we receive from America, money would soon sink in Europe,
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and rise in China, till it came nearly to a level in both places. Nor can any reasonable man doubt, but that industrious nation, were they as near us as Poland or Barbary, would drain us of the overplus of our specie, and draw to themselves a larger share of the West Indian treasures. We need not have recourse to a physical attraction, in order to explain the necessity of this operation. There is a moral attraction, arising from the interests and passions of men, which is full as potent and infallible.

How is the balance kept in the provinces of every kingdom among themselves, but by the force of this principle, which makes it impossible for money to lose its level, and either to rise or sink beyond the proportion of the labour and commodities which are in each province? Did not long experience make people easy on this head, what a fund of gloomy reflections might calculations afford to a melancholy Yorkshireman, while he computed and magnified the sums drawn to London by taxes, absentees, commodities, and found on comparison the opposite articles so much inferior? And no doubt, had the heptarchy subsisted in England, the legislature of each state had been continually alarmed by the fear of a wrong balance; and as it is probable that the mutual hatred of these states would have been extremely violent on account of their close neighbourhood,
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hood, they would have loaded and oppressed all commerce, by a jealous and superfluous caution. Since the union has removed the barriers between Scotland and England, which of these nations gains from the other by this free commerce? Or if the former kingdom has received any increase of riches, can it reasonably be accounted for by any thing but the increase of its art and industry? It was a common apprehension in England, before the union, as we learn from L'Abbe du Bos*, that Scotland would soon drain them of their treasure, were an open trade allowed; and on the other side the Tweed a contrary apprehension prevailed: with what justice in both, time has shown.

What happens in small portions of mankind, must take place in greater. The provinces of the Roman empire, no doubt, kept their balance with each other, and with Italy, independent of the legislature: as much as the several counties of Britain, or the several parishes of each county. And any man who travels over Europe at this day, may see, by the prices of commodities, that money, in spite of the absurd jealousy of princes and states, has brought itself nearly to a level; and that the difference between one kingdom and another is not greater in this respect, than it is often between different

* *Les interets d'Angleterre mal-entendus.*

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rent provinces of the same kingdom. Men naturally flock to capital cities, sea-ports, and navigable rivers. There we find more men, more industry, more commodities, and consequently more money; but still the latter difference holds proportion with the former, and the level is preserved.

Our jealousy and our hatred of France are without bounds; and the former sentiment, at least, must be acknowledged reasonable and well-grounded. These passions have occasioned innumerable barriers and obstructions upon commerce, where we are accused of being commonly the aggressors. But what have we gained by the bargain? We lost the French market for our woollen manufactures, and transferred the commerce of wine to Spain and Portugal, where we buy worse liquor at a higher price. There are few Englishmen who would not think their country absolutely ruined, were French wines sold in England so cheap and in such abundance as to supplant, in some measure, all ale, and home-brewed liquors: But would we lay aside prejudice, it would not be difficult to prove, that nothing could be more innocent, perhaps advantageous. Each new acre of vineyard planted in France, in order to supply England with wine, would make it requisite for the French to take the produce

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produce of an English acre, sown in wheat or barley, in order to subsist themselves; and it is evident, that we should thereby get command of the better commodity.

There are many edicts of the French King, prohibiting the planting of new vineyards, and ordering all those which are lately planted to be grubbed up: So sensible are they, in that country, of the superior value of corn, above every other product.

Mareschal Vauban complains often, and with reason, of the absurd duties which load the entry of those wines of Languedoc, Guienne, and other southern provinces, that are imported into Brittany and Normandy. He entertained no doubt but these latter provinces could preserve their balance, notwithstanding the open commerce which he recommends. And it is evident, that a few leagues more navigation to England would make no difference; or if it did, that it must operate alike on the commodities of both kingdoms.

There is indeed one expedient by which it is possible to sink, and another by which we may raise, money beyond its natural level in any kingdom; but these cases, when examined, will be found to resolve into our general theory, and to bring additional authority to it.

I scarcely know any method of sinking money below its level, but those institutions
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of banks, funds, and paper-credit, which are so much practised in this kingdom. These render paper equivalent to money, circulate it through the whole state, make it supply the place of gold and silver, raise proportionably the price of labour and commodities, and by that means either banish a great part of those precious metals, or prevent their farther increase. What can be more short-sighted than our reasonings on this head? We fancy, because an individual would be much richer, were his stock of money doubled, that the same good effect would follow were the money of every one increased; not considering, that this would raise as much the price of every commodity, and reduce every man, in time, to the same condition as before. It is only in our public negotiations and transactions with foreigners, that a greater stock of money is advantageous; and as our paper is there absolutely insignificant, we feel, by its means, all the ill effects arising from a great abundance of money, without reaping any of the advantages.*

Suppose

* Money, when increasing, gives encouragement to industry, during the interval between the increase of money and rise of the prices. A good effect of this nature may follow too from paper-credit; but it is dangerous to precipitate matters, at the risk of losing all by the failing of that credit, as must happen upon any violent shock in public affairs.

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Suppose that there are 12 millions of paper, which circulate in the kingdom as money, (for we are not to imagine, that all our enormous funds are employed in that shape) and suppose the real cash of the kingdom to be 18 millions: here is a state which is found by experience to be able to hold a stock of 30 millions. I say, if it be able to hold it, it must of necessity have acquired it in gold and silver, had we not obstructed the entrance of these metals by this new invention of paper. Whence would it have acquired that sum? From all the kingdoms of the world. But why? Because, if you remove these 12 millions, money in this state is below its level, compared with our neighbours; and we must immediately draw from all of them, till we be full and saturate, so to speak, and can hold no more. By our present politics, we are as careful to stuff the nation with this fine commodity of bank-bills and chequer-notes, as if we were afraid of being overburthened with the precious metals.

It is not to be doubted, but the great plenty of bullion in France is, in a great measure, owing to the want of paper-credit. The French have no banks: merchants bills do not there circulate as with us: usury or lending on interest is not directly permitted; so that many have large sums in their coffers: great quantities of plate are used

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used in private houses; and all the churches are full of it. By this means, provisions and labour still remain cheaper among them, than in nations that are not half so rich in gold and silver. The advantages of this situation, in point of trade as well as in great public emergencies, are too evident to be disputed.

The same fashion a few years ago prevailed in Genoa, which still has place in England and Holland, of using services of China-ware instead of plate; but the senate, foreseeing the consequence, prohibited the use of that brittle commodity beyond a certain extent; while the use of silver-plate was left unlimited. And I suppose, in their late distresses, they felt the good effect of this ordinance. Our tax on plate is, perhaps, in this view, somewhat unpolitic.

Before the introduction of paper-money into our colonies, they had gold and silver sufficient for their circulation. Since the introduction of that commodity, the least inconveniency that has followed is the total banishment of the precious metals. And, after the abolition of paper, can it be doubted but money will return, while these colonies possess manufactures and commodities, the only thing valuable in commerce, and for whose sake alone all men desire money.

What pity Lycurgus did not think of paper-credit, when he wanted to banish gold

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gold and silver from *Sparta*! It would have served his purpose better than the lumps of iron he made use of as money; and would also have prevented more effectually all commerce with strangers, as being of so much less real and intrinsic value.

It must, however, be confessed, that, as all these questions of trade and money are extremely complicated, there are certain lights, in which this subject may be placed, so as to represent the advantages of paper-credit and banks to be superior to their disadvantages. That they banish specie and bullion from a state is undoubtedly true; and whoever looks no farther than this circumstance, does well to condemn them; but specie and bullion are not of so great consequence as not to admit of a compensation, and even an overbalance from the increase of industry and of credit, which may be promoted by the right use of paper-money. It is well known of what advantage it is to a merchant to be able to discount his bills upon occasion; and every thing that facilitates this species of traffic is favourable to the general commerce of a state. But private bankers are enabled to give such credit by the credit they receive from the depositing of money in their shops; and the bank of England in the same manner, from the liberty it has to issue its notes in all payments. There was an invention of this kind,

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kind, which was fallen upon some years ago by the banks of Edinburgh; and which, as it is one of the most ingenious ideas that has been executed in commerce, has also been thought advantageous to Scotland. It is there called a *bank-credit*; and is of this nature. A man goes to the bank and finds surety to the amount, we shall suppose, of five thousand pounds. This money, or any part of it, he has the liberty of drawing out whenever he pleases, and he pays only the ordinary interest for it, while it is in his hands. He may, when he pleases, repay any sum so small as twenty pounds, and the interest is discounted from the very day of the repayment. The advantages, resulting from this contrivance, are manifold. As a man may find surety nearly to the amount of his substance, and his bank-credit is equivalent to ready money, a merchant does hereby, in a manner, coin his houses, his household furniture, the goods in his warehouse, the foreign debts due to him, his ships at sea; and can, upon occasion, employ them in all payments, as if they were the current money of the country. If a man borrow five thousand pounds from a private hand, besides that it is not always to be found when required, he pays interest for it, whether he be using it or not: his bank-credit costs him nothing except during the very moment, in which it is of service to him;

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him: And this circumstance is of equal advantage as if he had borrowed money at much lower interest. Merchants, likewise, from this invention, acquire a great facility in supporting each other's credit, which is a considerable security against bankruptcies. A man, when his own bank-credit is exhausted, goes to any of his neighbours who is not in the same condition; and he gets the money, which he replaces at his convenience.

After this practice had taken place, during some years, at Edinburgh, several companies of merchants at Glasgow carried the matter farther. They associated themselves into different banks, and issued notes so low as ten shillings, which they used in all payments for goods, manufactures, tradesmen's labour of all kinds; and these notes, from the established credit of the companies, passed as money in all payments throughout the country. By this means, a stock of five thousand pounds was able to perform the same operations as if it were six or seven; and merchants were thereby enabled to trade to a greater extent, and to require less profit in all their transactions. But whatever other advantages result from these inventions, it must still be allowed, that they banish the precious metals; and nothing can be a more evident proof of it, than a comparison of the past and present condition of Scotland in that particular. It was found, upon the re-coinage

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coinage made after the union, that there was near a million of specie in that country: but notwithstanding the great increase of riches, commerce, and manufactures of all kinds, it is thought, that, even where there is no extraordinary drain made by England, the current specie will not now amount to a third of that sum.

But as our projects of paper-credit are almost the only expedient, by which we can sink money below its level; so, in my opinion, the only expedient, by which we can raise money above it, is a practice which we should all exclaim against as destructive, namely, the gathering of large sums into a public treasure, locking them up, and absolutely preventing their circulation. The fluid, not communicating with the neighbouring element, may, by such an artifice, be raised to what height we please. To prove this, we need only return to our first supposition, of annihilating the half or any part of our cash; where we found, that the immediate consequence of such an event would be the attraction of an equal sum from all the neighbouring kingdoms. Nor does there seem to be any necessary bounds set, by the nature of things, to this practice of hoarding. A small city, like Geneva, continuing this policy for ages, might ingross nine-tenths of the money of Europe. There seems, indeed, in the nature of man, an invincible

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vincible obstacle to that immense growth of riches. A weak state, with an enormous treasure, will soon become a prey to some of its poorer, but more powerful neighbours. A great state would dissipate its wealth in dangerous and ill-concerted projects; and probably destroy, with it, what is much more valuable, the industry, morals, and numbers of its people. The fluid, in this case, raised to too great a height, bursts and destroys the vessel that contains it; and mixing itself with the surrounding element, soon falls to its proper level.

So little are we commonly acquainted with this principle, that, though all historians agree in relating uniformly so recent an event, as the immense treasure amassed by Harry VII. (which they make amount to 2,700,000 pounds,) we rather reject their concurring testimony, than admit of a fact, which agrees so ill with our inveterate prejudices. It is indeed probable, that this sum might be three-fourths of all the money in England. But where is the difficulty in conceiving, that such a sum might be amassed in twenty years, by a cunning, rapacious, frugal, and almost absolute monarch? Nor is it probable, that the diminution of circulating money was ever sensibly felt by the people, or ever did them any prejudice. The sinking of the prices of all commodities would immediately replace it, by giving
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England the advantage in its commerce with the neighbouring kingdoms.

Have we not an instance, in the small republic of Athens with its allies, who, in about fifty years, between the Median and Peloponnesian wars, amassed a sum not much inferior to that of Harry VII.*? For all the Greek historians † and orators ‡ agree, that the Athenians collected in the citadel more than 10,000 talents, which they afterwards dissipated to their own ruin, in rash and imprudent enterprizes. But when this money was set a running, and began to communicate with the surrounding fluid; what was the consequence? Did it remain in the state? No. For we find, by the memorable *census* mentioned by Demosthenes || and Polybius §, that, in about fifty years afterwards, the whole value of the republic, comprehending lands, houses, commodities, slaves, and money, was less than 6000 talents.

What an ambitious high-spirited people was this, to collect and keep in their treasury, with a view to conquests, a sum, which it was every day in the power of the citizens, by a single vote, to distribute among themselves, and which would have gone near to triple the riches of every individual! For

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* There were about eight ounces of silver in a pound sterling in Harry VII.'s time.

† Thucydides, lib. ii. and Diod. Sic. lib. xii.

‡ Vid. Æschinis et Demosthenis Epist.

|| Περὶ Συμφορίας. § Lib. ii. cap. 62.

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we must observe, that the numbers and private riches of the Athenians are said, by ancient writers, to have been no greater at the beginning of the Peloponnesian war, than at the beginning of the Macedonian.

Money was little more plentiful in Greece during the age of Philip and Perseus, than in England during that of Harry VII. yet these two monarchs in thirty years * collected from the small kingdom of Macedon, a larger treasure than that of the English monarch. Paulus Æmilius brought to Rome about 1,700,000 pounds sterling †. Pliny says, 2,400,000 ‡. And that was but a part of the Macedonian treasure. The rest was dissipated by the resistance and flight of Perseus §.

We may learn from Stanian, that the canton of Berne had 300,000 pounds lent at interest, and had above six times as much in their treasury. Here then is a sum hoarded of 1,800,000 pounds sterling, which is at least quadruple what should naturally circulate in such a petty state; and yet no one, who travels in the Pais de Vaux, or any part of that canton, observes any want of money more than could be supposed in a country of that extent, soil, and situation. On the contrary, there are scarce any inland provinces on the continent of France or Germany, where the inhabitants are at this time
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* Titi Livii, lib. xlv. cap. 40. † Lib. xxxiii. cap. 3.
‡ Vel. Patenc. lib. i. cap. 9. § Titi Livii, ibid.

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so opulent, though that canton has vastly increased its treasure since 1714, the time when Stanian wrote his judicious account of Switzerland. *

The account given by Appian † of the treasure of the Ptolomies, is so prodigious, that one cannot admit of it; and so much the less, because the historian says, that the other successors of Alexander were also frugal, and had many of them treasures not much inferior. For this saving humour of the neighbouring princes must necessarily have checked the frugality of the Egyptian monarchs, according to the foregoing theory. The sum he mentions is 740,000 talents, or 191,166,666 pounds 13 shillings and 4 pence, according to Dr. Arbuthnot's computation. And yet Appian says, that he extracted his account from the public records; and he was himself a native of Alexandria.

From these principles we may learn what judgment we ought to form of those numberless bars, obstructions, and imposts, which all nations of Europe, and none more than England, have put upon trade; from an exorbitant desire of amassing money, which never will heap up beyond its level, while it
K 2 circulates;

* The poverty which Stanian speaks of is only to be seen in the most mountainous cantons, where there is no commodity to bring money: and even there the people are not poorer than in the diocese of Saltsburgh on the one hand, or Savoy on the other.

† Proem.

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circulates; or from an ill-grounded apprehension of losing their specie, which never will sink below it. Could any thing scatter our riches, it would be such unpolitic contrivances. But this general ill effect, however, results from them, that they deprive neighbouring nations of that free communication and exchange which the author of the world has intended, by giving them soils, climates and geniuses, so different from each other.

Our modern politics embrace the only method of banishing money, the using of paper-credit; they reject the only method of amassing it, the practice of hoarding; and they adopt a hundred contrivances, which serve to no purpose but to check industry, and rob ourselves and our neighbours of the common benefits of art and nature.

All taxes, however, upon foreign commodities, are not to be regarded as prejudicial or useless, but those only which are founded on the jealousy above-mentioned. A tax on German linen encourages home manufactures, and thereby multiplies our people and industry. A tax on brandy increases the sale of rum, and supports our southern colonies. And as it is necessary, that imposts should be levied, for the support of government, it may be thought more convenient to lay them on foreign commodities, which can easily be intercepted at the port, and subjected to the impost. We ought

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ought, however, always to remember the maxim of Dr. Swift, that, in the arithmetic of the customs, two and two make not four, but often make only one. It can scarcely be doubted, but if the duties on wine were lowered to a third, they would yield much more to the government than at present: our people might thereby afford to drink commonly a better and more wholesome liquor; and no prejudice would ensue to the balance of trade, of which we are so jealous. The manufacture of ale beyond the agriculture is but inconsiderable, and gives employment to few hands. The transport of wine and corn would not be much inferior.

But are there not frequent instances, you will say, of states and kingdoms, which were formerly rich and opulent, and are now poor and beggarly? Has not the money left them, with which they formerly abounded? I answer, if they lose their trade, industry, and people, they cannot expect to keep their gold and silver: for these precious metals will hold proportion to the former advantages. When Lisbon and Amsterdam got the East-India trade from Venice and Genoa, they also got the profits and money which arose from it. Where the seat of government is transferred, where expensive armies are maintained at a distance, where great funds are possessed by foreigners; there naturally follows from these causes a diminution of the specie. But these, we may observe, are violent and forcible

cible methods of carrying away money, and are in time commonly attended with the transport of people and industry. But where these remain, and the drain is not continued, the money always finds its way back again, by a hundred canals, of which we have no notion or suspicion. What immense treasures have been spent, by so many nations, in Flanders, since the revolution, in the course of three long wars? More money perhaps than the half of what is at present in Europe. But what has now become of it? Is it in the narrow compass of the Austrian provinces? No, surely: it has most of it returned to the several countries whence it came, and has followed that art and industry, by which at first it was acquired. For above a thousand years, the money of Europe has been flowing to Rome, by an open and sensible current; but it has been emptied by many secret and insensible canals: and the want of industry and commerce renders at present the papal dominions the poorest territory in all Italy.

In short, a government has great reason to preserve with care its people and its manufactures. Its money, it may safely trust to the course of human affairs, without fear or jealousy. Or if it ever give attention to this latter circumstance, it ought only to be so far as it affects the former.

E S S A Y II.

On the JEALOUSY of TRADE.

HAVING endeavoured to remove one species of ill-founded jealousy, which is so prevalent among commercial nations, it may not be amiss to mention another, which seems equally groundless. Nothing is more usual, among states which have made some advances in commerce, than to look on the progress of their neighbours with a suspicious eye, to consider all trading states as their rivals, and to suppose that it is impossible for any of them to flourish, but at their expence. In opposition to this narrow and malignant opinion, I will venture to assert, that the increase of riches and commerce in any one nation, instead of hurting, commonly promote the riches and commerce of all its neighbours; and that a state can scarcely carry its trade and industry very far, where all the surrounding states are buried in ignorance, sloth, and barbarism.

It is obvious, that the domestic industry of a people cannot be hurt by the greatest prosperity of their neighbours; and as this branch of commerce is undoubtedly the most important in any extensive kingdom, we are so far removed from all reason of jealousy. But I go farther, and observe, that where
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an open communication is preserved among nations, it is impossible but the domestic industry of every one must receive an increase from the improvements of the others. Compare the situation of Great Britain, at present, with what it was two centuries ago. All the arts, both of agriculture and manufactures, were then extremely rude and imperfect. Every improvement, which we have since made, has arisen from our imitation of foreigners; and we ought so far to esteem it happy, that they had previously made advances in arts and ingenuity. But this intercourse is still upheld to our great advantage: notwithstanding the advanced state of our manufactures, we daily adopt, in every art, the inventions and improvements of our neighbours. The commodity is first imported from abroad, to our great discontent, while we imagine that it drains us of our money: afterwards, the art itself is gradually imported, to our visible advantage: yet we continue still to repine, that our neighbours should possess any art, industry, and invention; forgetting that, had they not first instructed us, we should have been, at present, barbarians; and did they not still continue their instructions, the arts must fall into a state of languor, and lose that emulation and novelty, which contribute so much to their advancement.

The increase of domestic industry lays the foundation of foreign commerce. Where a
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great number of commodities are raised and perfected for the home-market, there will always be found some which can be exported with advantage. But if our neighbours have no art or cultivation, they cannot take them; because they will have nothing to give in exchange. In this respect, states are in the same condition as individuals. A single man can scarcely be industrious, where all his fellow-citizens are idle. The riches of the several members of a community contribute to encrease my riches, whatever profession I may follow. They consume the produce of my industry, and afford me the produce of theirs in return.

Nor needs any state entertain apprehensions, that their neighbours will improve to such a degree in every art and manufacture, as to have no demand from them. Nature, by giving a diversity of geniuses, climates, and soils, to different nations, has secured their mutual intercourse and commerce, as long as they all remain industrious and civilized. Nay, the more the arts encrease in any state, the more will be its demands from its industrious neighbours. The inhabitants, having become opulent and skilful, desire to have every commodity in the utmost perfection; and as they have plenty of commodities to give in exchange, they make large importations from every foreign country. The industry of the nations, from whom they import, receives encouragement: their

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own is also increased, by the sale of the commodities which they give in exchange.

But what if a nation has any staple commodity, such as the woollen manufactory is in England? Must not the interfering of their neighbours in that manufacture be a loss to them? I answer, that, when any commodity is denominated the staple of a kingdom, it is supposed that this kingdom has some peculiar and natural advantages for raising the commodity; and if, notwithstanding these advantages, they lose such a manufactory, they ought to blame their own idleness, or bad government, not the industry of their neighbours. It ought also to be considered, that, by the increase of industry among the neighbouring nations, the consumption of every particular species of commodity is also increased; and though foreign manufactures interfere with us in the market, the demand for our product may still continue, or even increase. And should it diminish, ought the consequence to be esteemed so fatal? If the spirit of industry be preserved, it may easily be diverted from one branch to another; and the manufacturers of wool, for instance, be employed in linen, silk, iron, or any other commodities, for which there appears to be a demand. We need not apprehend, that all the objects of industry will be exhausted, or that our manufacturers, while they remain on an equal footing with those of our neighbours, will be

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be in danger of wanting employment. The emulation among rival nations serves rather to keep industry alive in all of them: And any people is happier who possess a variety of manufactures, than if they enjoyed one single great manufacture, in which they are all employed. Their situation is less precarious; and they will feel, less sensibly, those revolutions and uncertainties, to which every particular branch of commerce will always be exposed.

The only commercial state, that ought to dread the improvements and industry of their neighbours, is such a one as the Dutch, who, enjoying no extent of land, nor possessing any number of native commodities, flourish only by their being the brokers, and factors, and carriers of others. Such a people may naturally apprehend, that, as soon as the neighbouring states come to know and pursue their interest, they will take into their own hands the management of their affairs, and deprive their brokers of that profit, which they formerly reaped from it. But though this consequence may naturally be dreaded, it is very long before it takes place; and by art and industry it may be warded off for many generations, if not wholly eluded. The advantage of superior stocks and correspondence is so great, that it is not easily overcome; and as all the transactions increase by the increase of industry in the neighbouring states, even a people whose commerce

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stands on this precarious basis, may at first reap a considerable profit from the flourishing condition of their neighbours. The Dutch, having mortgaged all their revenues, make not such a figure in political transactions as formerly; but their commerce is surely equal to what it was in the middle of the last century, when they were reckoned among the great powers of Europe.

Were our narrow and malignant politics to meet with success, we should reduce all our neighbouring nations to the same state of sloth and ignorance that prevails in Morocco and the coast of Barbary. But what would be the consequence? They could send us no commodities: they could take none from us: our domestic commerce itself would languish for want of emulation, example, and instruction: and we ourselves should soon fall into the same abject condition, to which we had reduced them. I shall therefore venture to acknowledge, that, not only as a man, but as a British subject, I pray for the flourishing commerce of Germany, Spain, Italy, and even France itself. I am at least certain, that Great-Britain, and all those nations, would flourish more, did their sovereigns and ministers, adopt such enlarged and benevolent sentiments towards each other.

ESSAY

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E S S A Y III.

On the BALANCE of POWER.

IT is a question, whether the idea of the balance of power be owing intirely to modern policy, or whether the phrase only has been invented in these later ages? It is certain, that Xenophon,* in his Institution of Cyrus, represents the combination of the Asiatic powers to have arisen from a jealousy of the encreasing force of the Medes and Persians; and though that elegant composition should be supposed altogether romance, this sentiment, ascribed by the author to the eastern Princes, is at least a proof of the prevailing notion of ancient times.

In all the politics of Greece, the anxiety, with regard to the balance of power, is apparent, and is expressly pointed out to us, even by the ancient historians. Thucydides† represents the league, which was formed against Athens, and which produced the Peloponnesian war, as intirely owing to this principle. And after the decline of Athens, when the Thebans and Lacedemonians disputed for sovereignty, we find, that the Athenians (as well as many other republics) always threw themselves into the lighter scale, and endeavoured to preserve the balance.

* Lib. i.

† Lib. i.

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lance. They supported Thebes against Sparta, till the great victory gained by Epaminondas at Leuctra; after which they immediately went over to the conquered, from generosity, as they pretended, but, in reality, from their jealousy of the conquerors.*

Whoever will read Demosthenes's oration for the Megalopolitans, may see the utmost refinements on this principle, that ever entered into the head of a Venetian or English speculatist. And upon the first rise of the Macedonian power, this orator immediately discovered the danger, sounded the alarm through all Greece, and at last assembled that confederacy under the banners of Athens, which fought the great and decisive battle of Chaeronea.

It is true, the Grecian wars are regarded by historians as wars of emulation rather than of politics; and each state seems to have had more in view the honour of leading the rest, than any well-grounded hopes of authority and dominion. If we consider, indeed, the small number of inhabitants in any one republic, compared to the whole, the great difficulty of forming sieges in those times, and the extraordinary bravery and discipline of every freeman among that noble people; we shall conclude, that the balance of power was, of itself, sufficiently secured in Greece, and needed not to have been guarded with that caution which may be requisite

* Xenoph. Hist. Græc. lib. vi. & vii.

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quisite in other ages. But whether we ascribe the shifting of sides in all the Grecian republics, to *jealous emulation*, or *cautious politics*, the effects were alike, and every prevailing power was sure to meet with a confederacy against it, and that often composed of its former friends and allies.

The same principle, call it envy or prudence, which produced the *Ostracism* of Athens, and *Petalism* of Syracuse, and expelled every citizen whose fame or power overtopped the rest; the same principle, I say, naturally discovered itself in foreign politics, and soon raised enemies to the leading state, however moderate in the exercise of its authority.

The Persian monarch was really, in his force, a petty prince, compared to the Grecian republics; and therefore it behoved him, from views of safety more than from emulation, to interest himself in their quarrels, and to support the weaker side in every contest. This was the advice given by Alcibiades to Tissaphernes,* and it prolonged near a century the date of the Persian empire; till the neglect of it for a moment, after the first appearance of the aspiring genius of Philip, brought that lofty and frail edifice to the ground, with a rapidity of which there are few instances in the history of mankind.

The successors of Alexander showed great jealousy

* Thucyd. lib. viii.

(88)

jealousy of the balance of power; a jealousy founded on true politics and prudence, and which preserved distinct for several ages the partitions made after the death of that famous conqueror. The fortune and ambition of Antigonus * threatened them anew with an universal monarchy; but their combination, and their victory at Ipsus, saved them. And in after times, we find, that, as the eastern Princes considered the Greeks and Macedonians as the only real military force, with whom they had any intercourse, they kept always a watchful eye over that part of the world. The Ptolmies, in particular, supported first Aratus and the Achaeans, and then Cleomenes King of Sparta, from no other view than as a counterbalance to the Macedonian monarchs. For this is the account which Polybius gives of the Egyptian politics. †

The reason, why it is supposed, that the ancients were entirely ignorant of the balance of power, seems to be drawn from the Roman history more than the Grecian; and as the transactions of the former are generally the most familiar to us, we have thence formed all our conclusions. It must be owned, that the Romans never met with any such general combination or confederacy against them, as might naturally have been expected from their rapid conquest and declared ambition; but were allowed peaceably

* Diod. Sic. lib. xx. † Lib. ii. cap. 51.

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ably to subdue their neighbours, one after another, till they extended their dominion over the whole known world. Not to mention the fabulous history of their Italic wars; there was, upon Hannibal's invasion of the Roman state, a remarkable crisis, which ought to have called up the attention of all civilized nations. It appeared afterwards (nor was it difficult to be observed at the time) † that this was a contest for universal empire; and yet no prince or state seems to have been in the least alarmed about the event or issue of the quarrel. Philip of Macedon remained neuter, till he saw the victories of Hannibal; and then most imprudently formed an alliance with the conqueror, upon terms still more imprudent. He stipulated, that he was to assist the Carthaginian state in their conquest of Italy; after which they engaged to send over forces into Greece, to assist him in subduing the Grecian commonwealths. ‡

The Rhodian and Achaean republics are much celebrated by antient historians for their wisdom and sound policy; yet both of them assisted the Romans in their wars against Philip and Antiochus. And what may be esteemed still a stronger proof, that this

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maxim

† It was observed by some, as appears by the speech of Agelaus of Naupactum, in the general congress of Greece. See Polyb. lib. v. cap. 104.

‡ Titi Livii, lib. xxiii. cap. 33.

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maxim was not generally known in those ages; no ancient author has remarked the imprudence of these measures, nor has even blamed that absurd treaty above-mentioned made by Philip with the Carthaginians. Princes and statesmen, in all ages, may, before-hand, be blinded in their reasonings with regard to events: But it is somewhat extraordinary, that historians, afterwards, should not form a sounder judgment of them.

Massinissa, Attalus, Prusias, in gratifying their private passions, were, all of them, the instruments of the Roman greatness; and never seem to have suspected, that they were forging their own chains, while they advanced the conquests of their ally. A simple treaty and agreement between Massinissa and the Carthaginians, so much required by mutual interest, barred the Romans from all entrance into Africa, and preserved liberty to mankind.

The only Prince we meet with in the Roman history, who seems to have understood the balance of power, is Hiero King of Syracuse. Though the ally of Rome, he sent assistance to the Carthaginians, during the war of the auxiliaries; "Esteeming it requisite," says Polybius†, "both in order to retain his dominions in Sicily, and to preserve the Roman friendship, that Carthage
" should

† Lib. i. cap. 83.

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" should be safe; lest by its fall the remaining power should be able, without contrast or opposition, to execute every purpose and undertaking. And here he acted with great wisdom and prudence. For that is never, on any account, to be overlooked; nor ought such a force ever to be thrown into one hand, as to incapacitate the neighbouring states from defending their rights against it." Here is the aim of modern politics pointed out in express terms.

In short, the maxim of preserving the balance of power is founded so much on common sense and obvious reasoning, that it is impossible it could altogether have escaped antiquity, where we find, in other particulars, so many marks of deep penetration and discernment. If it was not so generally known and acknowledged as at present, it had, at least, an influence on all the wiser and more experienced Princes and politicians. And indeed, even at present, however generally known and acknowledged among speculative reasoners, it has not, in practice, an authority much more extensive among those who govern the world.

After the fall of the Roman empire, the form of government, established by the northern conquerors, incapacitated them, in a great measure, for farther conquests, and long maintained each state in its proper

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boundaries. But when vassalage and the feudal militia were abolished, mankind were anew alarmed by the danger of universal monarchy, from the union of so many kingdoms and principalities in the person of the Emperor Charles. But the power of the house of Austria, founded on extensive but divided dominions, and their riches, derived chiefly from mines of gold and silver, were more likely to decay, of themselves, from internal defects, than to overthrow all the bulwarks raised against them. In less than a century, the force of that violent and haughty race was shattered, their opulence dissipated; their splendor eclipsed. A new power succeeded, more formidable to the liberties of Europe, possessing all the advantages of the former, and labouring under none of its defects; except a share of that spirit of bigotry and persecution, with which the house of Austria was so long, and still is so much infatuated.

In the general wars, maintained against this ambitious power, Britain has stood foremost; and she still maintains her station. Beside her advantages of riches and situation, her people are animated with such a national spirit, and are so fully sensible of the blessings of their government, that we may hope their vigour never will languish in so necessary and so just a cause. On the contrary, if we may judge by the past, their passionate ardour

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dour seems rather to require some moderation; and they have oftener erred from a laudable excess than from a blameable deficiency.

In the first place, we seem to have been more possessed with the ancient Greek spirit of jealous emulation, than actuated by the prudent views of modern politics. Our wars with France have been begun with justice, and even, perhaps, from necessity; but have always been too far pushed from obstinacy and passion. The same peace, which was afterwards made at Ryswick in 1697, was offered so early as the year ninety-two; that concluded at Utrecht in 1712 might have been finished on as good conditions at Gertruytenberg in the year eight; and we might have given at Frankfort, in 1723, the same terms, which we were glad to accept of at Aix-la-Chapelle in the year forty-eight. Here, then, we see, that above half of our wars with France, and all our public debts, are owing more to our own imprudent vehemence, than to the ambition of our neighbours.

In the second place, we are so declared in our opposition to French power, and so alert in defence of our allies, that they always reckon upon our force as upon their own; and expecting to carry on war at our expence, refuse all reasonable terms of accommodation. *Habent subiectos, tanquam suos;*

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suos; viles, ut alienos. All the world knows, that the factious vote of the House of Commons, in the beginning of the last Parliament, with the professed humour of the nation, made the Queen of Hungary inflexible in her terms, and prevented that agreement with Prussia, which would immediately have restored the general tranquillity of Europe.

In the third place, we are such true combatants, that, when once engaged, we lose all concern for ourselves and our posterity, and consider only how we may best annoy the enemy. To mortgage our revenues at so deep a rate, in wars, where we were only accessories, was surely the most fatal delusion, that a nation, which had any pretension to politics or prudence, has ever yet been guilty of. That remedy of funding, if it be a remedy, and not rather a poison, ought, in all reason, to be reserved to the last extremity; and no evil, but the greatest and most urgent, should ever induce us to embrace so dangerous an expedient.

These excesses, to which we have been carried, are prejudicial; and may, perhaps, in time, become still more prejudicial another way, by begetting, as is usual, the opposite extreme, and rendering us totally careless and supine with regard to the fate of Europe. The Athenians, from the most bustling, intriguing, warlike people of Greece,
finding

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finding their error in thrusting themselves into every quarrel, abandoned all attention to foreign affairs; and in no contest ever took part on either side, except by their flatteries and complaisance to the victor.

Enormous monarchies are, probably, destructive to human nature; in their progress, in their continuance,* and even in their downfall, which never can be very distant from their establishment. The military genius, which aggrandized the monarchy, soon leaves the court, the capital, and the center of such a government; while the wars are carried on at a great distance, and interest so small a part of the state. The antient nobility, whose affections attach them to their Sovereign, live all at court; and never will accept of military employments, which would carry them to remote and barbarous frontiers, where they are distant both from their pleasures and their fortune. The arms of the state, must, therefore, be entrusted to mercenary strangers, without zeal, without attachment, without honour; ready on every occasion to turn them against the prince, and join each desperate malcontent, who offers pay and plunder. This is the necessary progress of human affairs: thus human nature
checks

* If the Roman empire was of advantage, it could only proceed from this, that mankind were generally in a very disorderly, uncivilized condition, before its establishment.

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checks itself in its airy elevations : thus ambition blindly labours for the destruction of the conqueror, of his family, and of every thing near and dear to him. The Bourbons, trusting to the support of their brave, faithful, and affectionate nobility, would push their advantage, without reserve or limitation. These, while fired with glory and emulation, can bear the fatigues and dangers of war ; but never would submit to languish in the garrisons of Hungary or Lithuania, forgot at court, and sacrificed to the intrigues of every minion or mistress, who approaches the Prince. The troops are filled with Cravates and Tartars, Hussars and Cossacks ; intermingled, perhaps, with a few soldiers of fortune from the better provinces : and the melancholy fate of the Roman emperors, from the same cause, is renewed over and over again, 'till the final dissolution of the monarchy.

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